# Cordyceps sinensis

#### 冬虫夏草



- Has been used traditionally for more than 2,000 years
- First record in the Tang Dynasty (620 A.D.)
- Grows in the Tibetan and Qinghai plateaus at altitudes 9,000 - 16,000 ft.

**Grand Materia Medica -->** by Li Shi Zhen



## Cordyceps sinensis

#### 冬虫夏草



- As a premier tonic for longevity, endurance, and vitality
- Used only by Imperial Families

Cordyceps was worth its weight in gold!



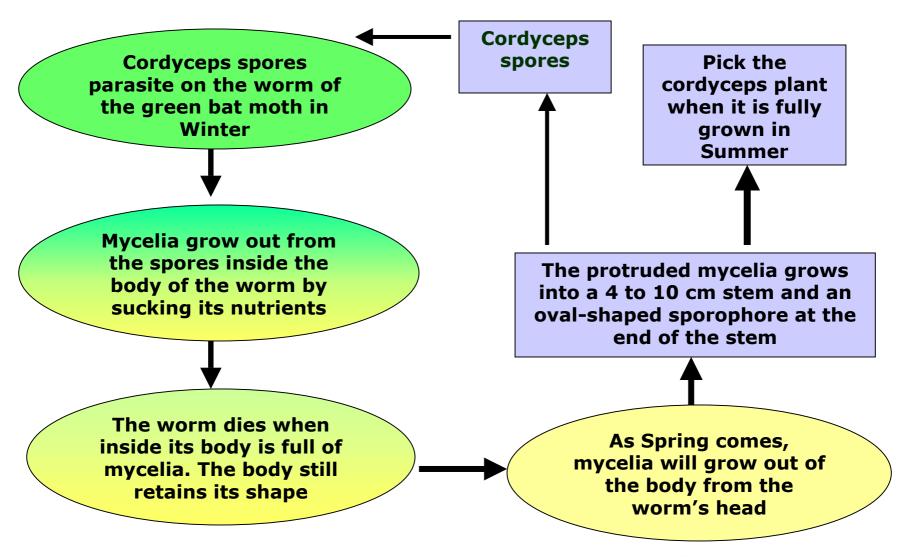
# Cordyceps comes of age



- Chinese track runners set World Record at 1993 National Games
- Coach attributes to supplementation with Cordyceps
- Widely used and researched on Chinese Olympic athletes



# Is it a worm? Or grass?





### Clinical Research Studies, Cs-4

<b>Health Benefit</b>	No. of studies	
Respiratory	20	
Sexual function	5	
Cardiovascular function	4	
Free radical scavenging	4	
<b>Kidney function</b>	3	
Immune function	2	
Liver function	1	
Anti-fatigue	2	
Others	28	

More than 72 clinical studies!



#### Milestones of Cs-4



- 1987: Cs-4 became first "Class One" TCM approved by the Chinese Ministry of Health.
- 1989: Cs-4 has been used safely by millions of Chinese since its introduction.
- 1995: Cs-4 recognized as an intellectual property protected product by the Chinese government.

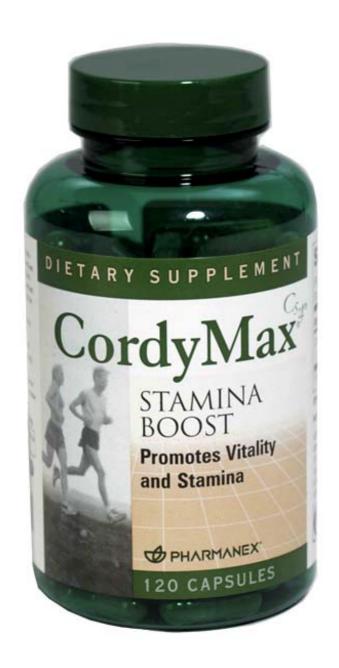


# CordyMax Cs-4 Proprietary Position

- Over 15 years and 30 research studies
- Selected from over 200 strains of Cordyceps mushroom
  - Recognized as strain most closely resembling wild cordyceps
  - Standardized

Pharmanex has exclusive license to market Cs-4 strain outside China





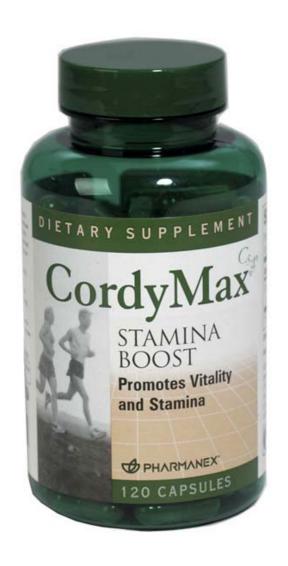
## CordyMax Cs-4

Stamina Boost Promotes Vitality and Stamina

Dietary supplementation for individuals with busy/stressful lifestyles and those desiring to increase stamina



# CordyMax Cs-4



#### **Benefits**

- Improves oxygen consumption
- Provides more robust lung function
- Supports greater natural resistance
- Reduces symptoms of fatigue
- Increases vitality

CordyMax Cs-4 is better than wild cordyceps sinensis!



# Who can benefit from CordyMax?

**Sedentary** individuals with busy, hectic lifestyle Athletes who wish to extend endurance capacity

Adults who desire to maintain respiratory and sexual health





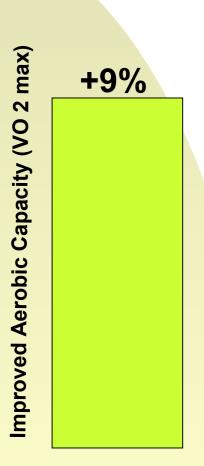
**Elderly** 





#### Scientific Studies

Healthy elderly Chinese increase their exercise capacity



- •30 healthy, elderly Chinese subjects
- •Randomized to Cs-4 (3g/d/6wk) or placebo
- Incremental work rate cycle ergometer protocol
- •Increased VO2max 1.88±0.13 to 2.00±0.14 (p<0.05)

"Cs-4 has potential for improving exercise capacity and resistance to fatigue"

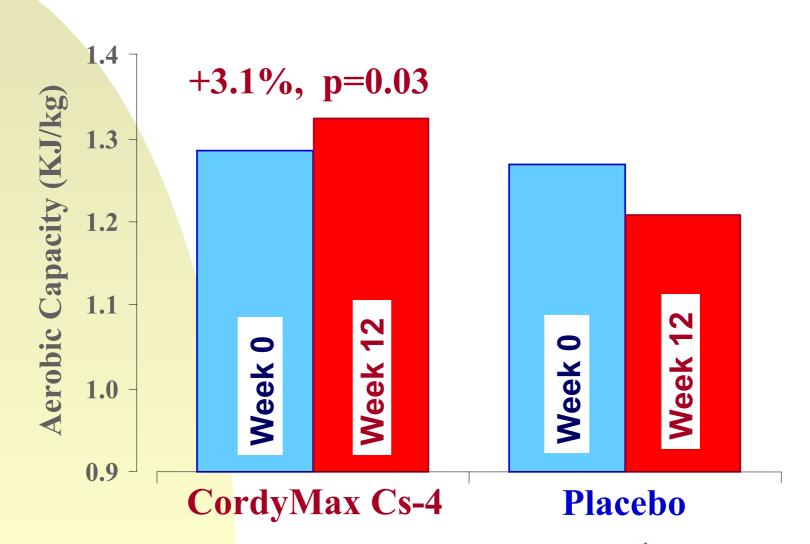
0%

CordyMax Cs-4 Placebo

MSSE 1999, 31:S174

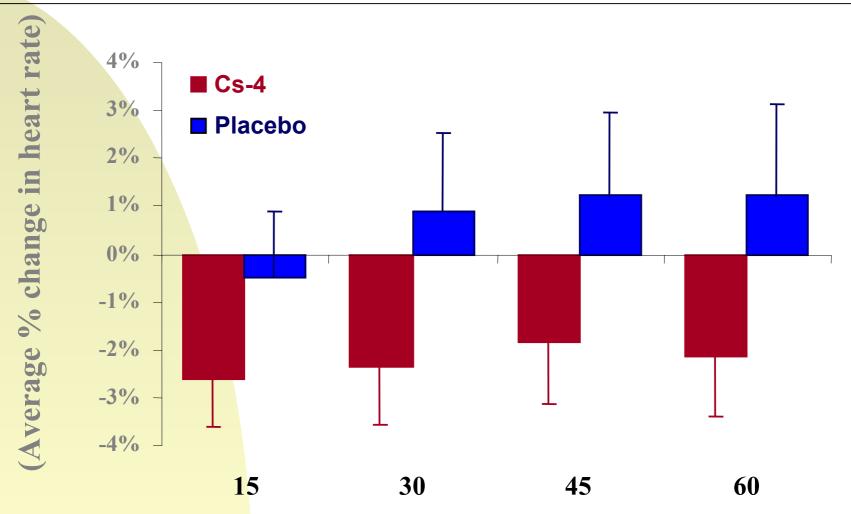


# Healthy, sedentary adults increase their aerobic capacity after 3 months





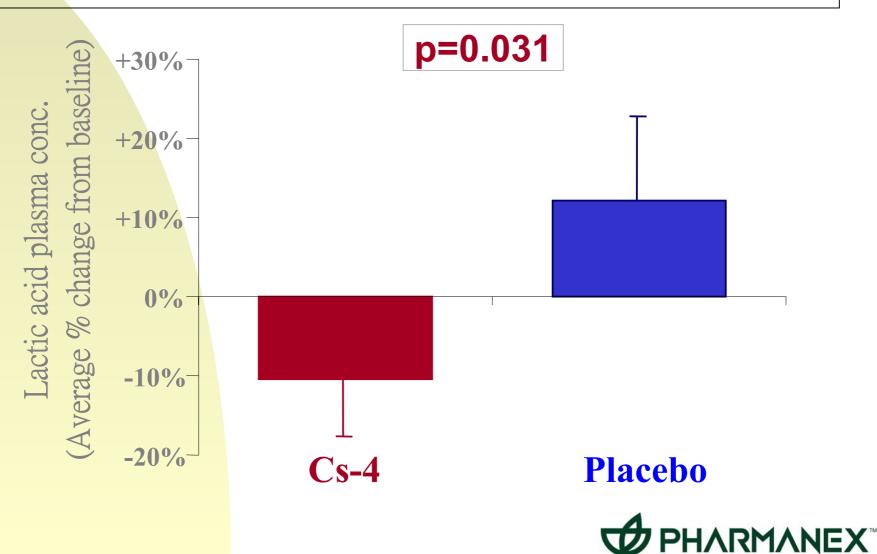
# Endurance Athletes reduce heart rate in constant work rate after 6 weeks of treatment



**Duration of Constant Work (min.)** 



# Endurance Athletes have reduced blood levels of lactic acid during constant work exercise after 6 weeks treatment with Cs-4

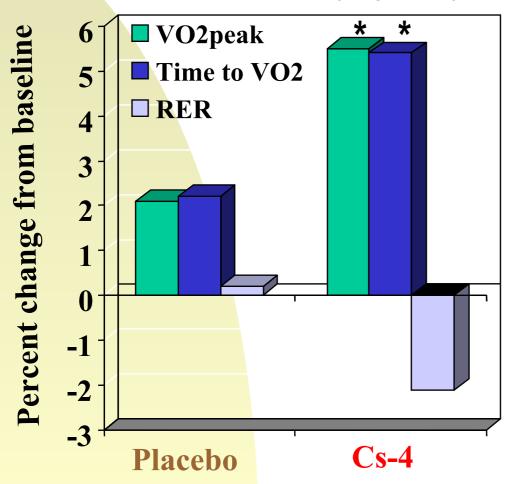


#### MSSE 2001;33:S164

•30 highly trained male endurance athletes

•Baseline  $VO_{2max} = 62.6 + 7.7 \text{ ml/kg/min}$ 

•Cs-4 (4.5g/d/6wk) or placebo



**Cs-4 supplementation** improved respiratory functions in endurance athletes:

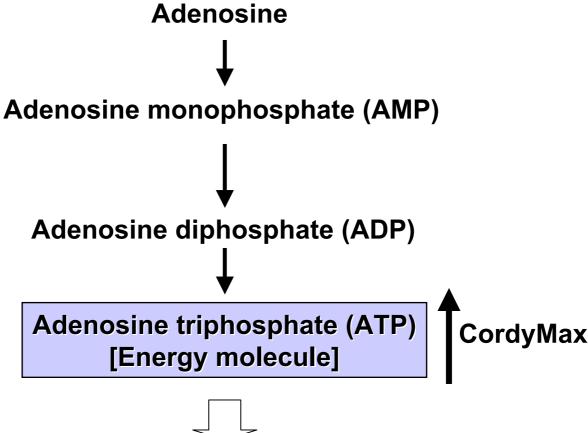
- **Increased VO2peak**
- **Increased Time to VO2peak**
- Reduced RER (vCO<sub>2</sub>/vO<sub>2</sub>)





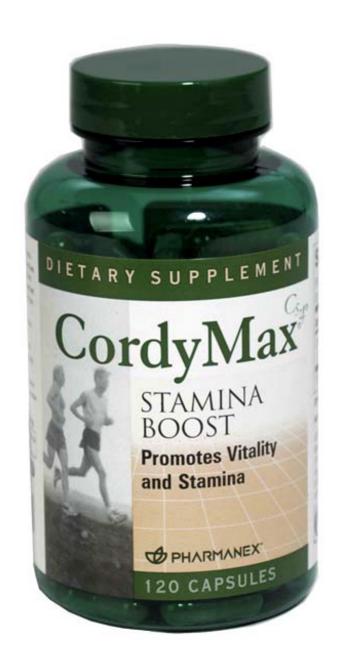


### How does CordyMax Cs-4 work?









# CordyMax Cs-4

- Increase energy, vitality and endurance
- Decrease fatigue
- Increase exercise capacity of elderly
- Improve respiratory health



## CordyMax Cs-4

#### **Recommended Use:**

Take two (2) capsules two (2) to three (3) times daily with food and drink

Amount per two capsules:

Cordyceps CS-4 Mushroom Mycelia 1050 mg

(Cordyceps sinesis {Berk.} Sacc.)



# Singapore Loves Cordyceps



- Cordyceps is one of Top 3 most sought after herb in Medicinal Halls in Singapore
- Almost all traditional Medicinal Halls and Chinese physicians retail cordyceps or its formulations
- More than 5 Singaporean receipes in cooking cordyceps



# Cordyceps Consumption Trend in Singapore

Ah Ma's Health Tonic

20g Cordyceps300g Lean pork5 bowls Water

Clean cordyceps and lean pork. Put all ingredients into pot and stew for **5 hours!** 

• Singaporeans continue to consume cordyceps in brews

Price of cordyceps: \$95 – 220
 per liang

Capsule cordyceps – less than
 common brands in Singapore

Great potential for CordyMax consumption in Singapore!



# Problems with Traditional way of Consumption

- Hard to choose good cordyceps (and expensive)
- Potential for doctoration, contamination
- Not convenient to prepare
- Not standardized to know what you get
- Sharing makes getting full dose difficult

CordyMax Cs-4 is better than wild cordyceps sinensis!



### Competitive Advantage

Product Name	CordyMax Cs-4	Brand E	Brand G	Medicinal Halls
Contents	120 caps	70 – 80 caps	100 caps	Unknown
Mycelia/caps	525mg	Not stated	Not stated	Unknown
Cs-4 strain	Yes	No	No	Unknown
Price/caps	\$0.48	Varies	\$0.45	\$95 - \$220/ liang
Halal certified	Yes	No	No	No

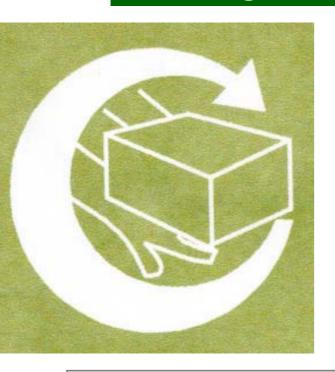


CordyMax Cs-4 is ahead of the competition!



#### **Automatic Re-Ordering**

#### Long-term investment for a fulfilling life!



- Health delivered right to your doorstep
- Ensure you receive products on a monthly schedule
- 3 plans to meet your needs
- Enjoy discounts up to 25%

CordyMax and all Pharmanex products must be taken consistently over a period of time for benefits to manifest and progress

### Turbo Charge Your Energy!



LifePak Dietary

**Supplement** 





CordyMax Cs-4



**Panax Ginseng** Drink

**Total Antioxidants**: LifePak + Tegreen + Splash Crystal |+ CordyMax

**Heart Health**: LifePak + Optimum Omega + FibreNet

+ CordyMax